

2022 Virtual Customer Conference

CONNECTING YOUR BUSINESS TO THE FUTURE



Tuesday, February 22, 2022

8:30am – 9:45am General Session

9:45am – 10:00am Break

10:00am – 10:50am Track 1

- > **What's New in AGRIS** – Highlights of features released in 21.1, 21.2, & 21.3. Learn more about the major items in the release.
- > **Roadmap for CINCH** – See what's on the horizon for CINCH - Statement of Direction and Roadmap. And what benefits it will bring to your business.
- > **DRS & Direct Ticket Post** – Learn how implementing DRS and Direct Ticket Post can provide your business with significant process improvements. These two functions will keep your customer accounts and finished tickets in sync with AGRIS and your multiple oneWeigh sites.
- > **ACH and Positive Pay** – Limit your risk of fraud associated with electronic payments. Learn how to use the standard ACH Report to meet your bank requirements. Learn how to utilize Positive Pay to it's fullest potential.
- > **Building A Stronger Bridge** – Supporting our customers is our number one priority. Learn how Greenstone has restructured Customer Support, to better serve you and your business.

11:00am – 11:50am Track 2

- > **Deep Dive into AGRIS Dashboards** – Explore what you can do with AGRIS dashboards. And what AGRIS dashboards can do for you and your business.
- > **What's New in CINCH** – Highlights of features released in 18.51 & 18.52. Learn more about the major items in the release.
- > **What's New in oneWeigh** – Highlights of oneWeigh features released in 21.1, 21.2, and 21.3. Learn more about the major items in the release.
- > **Settlements 101** – Learn about the 5 different types of settlements and when to use an advance settlement vs final settlement or settle for new or existing discounts.
- > **What's New in MyGrower** – Highlights of features released in 2021. Learn more about the major items in the release.

12:00pm – 1:00pm Lunch

1:00pm – 1:50pm Track 3

- > **Turn your data into InsightforCRM** – Learn how you can harness data to drive informed decisions, automate processes, channel intuitive dashboards, and personalize customer engagement within your business.
- > **CINCH Data Hub** – Discuss API integrations and view how Data Hub works.
- > **Stop Searching for Lost Documents** – It's a known fact that professionals spend 50% of their time searching for information. In addition, they take an average of 18 minutes trying to locate 1 document. Learn how you can quickly capture and save documents electronically and retrieve them in AGRIS with AttachToo.
- > **Balancing Act Part 1** – Discover what to do when A/R subsidiary does not balance to the ledger trial balance. This session will arm you with tips on how to make month end easier to close.

- > **MyGrower Fireside Chat** – Relax in a cozy office corner, fire up your office-safe miniature campfire, roast your marshmallow, and enjoy a s'more during this fireside chat (items included in conference SWAG package). This virtual fireside chat will give you the opportunity to participate in an informal chat and allow you to share your thoughts and ideas on MyGrower.

1:50pm – 2:10pm **Break**

2:10pm – 3:00pm **Track 4**

- > **Origination Optimization** – Transform your merchandising process. Learn how your agribusiness can quickly enter contracts (via RAPIDS). Discover a new digitized merchandising process your agribusiness can adopt (with Hrvyst integration).
- > **Expedite Check-in At Your Facility** – The self check-in interface provides a clear, focused interaction with the driver (or your customers). Eliminate the possibility of miscommunication, increase ticket accuracy with driver validation and free up employees to focus on other tasks.
- > **Balancing Act Part 2** – Uncover what to do when your inventory subsidiary does not balance to the Asset account of the ledger trial balance. This session will arm you with tips on how to make month end easier to close.
- > **oneWeigh Audit Log & Alert Router** – Track manual weights, ticket deletions, and more. Learn how to configure and use the Audit Log to troubleshoot business processes and hardware issues. Don't want to 'retrieve' the log? Take a look at Alert Router and how to use it to send messages for specified actions at the scale in detail or summary mode.

3:10pm – 4:00pm **Track 5**

- > **Extend Your Reach** – Sustain your business by utilizing innovative AGRIS Sales & Warehouse Mobile applications. Explore ways these applications can help your agribusiness achieve more.
- > **Deep Dive into CINCH Data Archiving** – Discover how you can reduce time when searching or generating reports with the NEW data archiving feature in CINCH.
- > **What's New in binSight** – Explore new blending options, reporting features, and upgrade processes.
- > **Balancing Act Part 3** – Learn what to do when the Bank subsidiary does not balance to the bank asset accounts in the ledger trial balance. This session will arm you with tips on how to make month end easier to close.
- > **Cross Country Ticket Entry** – Learn how to enter both inbound and outbound on one screen for your direct loads. This links the tickets, making it easier to adjust the weights and grades - while maintaining the ticket number sequence.

Wednesday, February 23, 2022

8:30am – 9:45am **General Session**

9:45am – 10:00am **Break**

10:00am – 10:50am **Track 6**

- > **AGRIS Cybersecurity Best Practices** – Complexity is a growing opportunity for cybersecurity. Hear cybersecurity tips and best practices from the AGRIS team how you can prepare your business now and for the future.
- > **CINCH/GP Tips & Tricks** – Discover the must-know Microsoft Dynamics GP and CINCH tips and tricks for users.
- > **Improve Speed & Security** – See how your agribusiness can become more efficient with Drivers License Scanners and Biometric Security Scanner Interfaces.
- > **AGRIS Emails on Demand** – Discover how to email reports or forms from AGRIS on demand or at a scheduled time.

11:00am – 11:50am **Track 7**

- > **What's New in AGRIS Part 2** – Highlights of features released in 21.1, 21.2, & 21.3. Learn more about the major items in the release.
- > **CINCH/GP Cybersecurity Best Practices** – What is your company doing to prevent hackers? Hear cybersecurity tips and best practices from the CINCH/GP team on what and how you can do to avoid an attack.
- > **Convert your printing to the 21st Century** – Improve your business process by moving from Dot Matrix printing to Laser forms. Learn how to create PDF's, lower hardware costs, and improve professional branding by user a laser printer, graphic forms, and the oneWeigh automated forms router.
- > **Settlements Reopen or Reclassify** – Learn the difference between Reopen and Reclassify. Reduce the risk of keying errors and voiding settlements to make corrections on paid settlements.
- > **Sales Focused Solutions** – Manage your marketing & sales process and engage your sales teams to efficiently increase revenue. Capture deals quickly/view live inventory positions with the AGRIS Sales app and deliver/transfer inventory via AGRIS Warehouse.

12:00pm – 1:00pm **Lunch**

1:00pm – 1:50pm **Track 8**

- > **AGRIS Roadmap Fireside Chat** – Relax in a cozy office corner, fire up your office-safe miniature campfire, roast your marshmallow, and enjoy a s'more during this fireside chat (items included in conference SWAG package). This virtual fireside chat will give you the opportunity to participate in an informal chat and allow you to share your thoughts and ideas on AGRIS.
- > **CINCH Freight** – Are you using freight in CINCH to the best of its ability? We will walk through setting up orders, shipping orders, paying freight, along with different reports that can be ran.
- > **oneWeigh Inventory** – Discover the process improvements available to your organization when using the oneWeigh inventory interface to process NH3 tanks, additives, sales orders, and purchase orders.
- > **Active Forms** – Come learn how to create active forms that will impress your customers.
- > **Target Your Messaging** – Understand how to rifle your market focused messaging to a specific target audience with InsightForCRM. Uncover ways you can generate campaigns, monitor responses, gauge success, and present results through marketing dashboards.

1:50pm – 2:10pm **Break**

2:10pm – 3:00pm **Track 9**

- > **Widget Wednesday** – A spin-off session from the Deep Dive into Dashboard session (from Tuesday). Explore new widget options and see how you can easily view key information pertinent to your role in the business.
- > **CINCH Fireside Chat** – Relax in a cozy office corner, fire up your office-safe miniature campfire, roast your marshmallow, and enjoy a s'more during this fireside chat (items included in conference SWAG package). This virtual fireside chat will give you the opportunity to participate in an informal chat and allow you to share your thoughts and ideas on CINCH.
- > **Transfer+ / oneFreight** – Take your inter-company transfers from the most laborious, least accurate transaction to the simplest transaction. Utilize Transfer+ to enter transfer tickets saving time and money. In addition, use oneFreight for complete sales/purchase contract load management.
- > **Building A Stronger Bridge** – Supporting our customers is our number one priority. Learn how Greenstone has restructured Customer Support, to better serve you and your business.
- > **Facility/Operations Fireside Chat** – Relax in a cozy office corner, fire up your office-safe miniature campfire, roast your marshmallow, and enjoy a s'more during this fireside chat (items included in conference SWAG package). This virtual fireside chat will give you the opportunity to participate in an informal chat and allow you to share your thoughts and ideas on oneWeigh, oneFreight, and binSight.

3:10pm – 3:45pm **General Session – Wrap Up**